

AESOP COST-SAVING STRATEGIES

Looking for ways to save money in your district?

Aesop can help! Aesop saves labor costs and improves efficiency through its automated substitute placement service. But Aesop offers more than just automated substitute placement. Aesop works with your district's current business and HR processes to make them better and more efficient. Here are just a few ways that districts of all sizes are discovering additional savings with Aesop.

Automate Your Substitute Placement

By automatically placing substitutes through the phone and internet, Aesop saves hours of manual sub-calling. The money spent for one or more sub callers to work a few hours each day is often enough to pay for Aesop. In addition, Aesop is efficient, working for you 24/7 to ensure your district's classrooms are filled with qualified instructors. With the hours saved, your personnel can dedicate their time to more important responsibilities.

Integrate Your Systems and Reclaim Valuable Resources

Aesop saves time and money by integrating with just about any payroll, HR, professional development, or other application. Payroll staff often spends hours—even days—entering employee leave and substitute work history into payroll. Aesop allows districts to use a custom report writer to easily export data in a variety of formats, including Excel, so data can easily be manipulated and loaded into payroll. You can also import employee data directly into Aesop through a simple Excel file.



"Since implementing Aesop, we have integrated our Aesop system with our payroll system. Previously, we had manually entered all our payroll data for any substitute information, and that took us 8 days per month. We now have an automatic download directly into our payroll system that takes 20 minutes - tremendous savings for us."

Flip Steinour
Director of HR
Lancaster-Lebanon IU 13

Accelerate Professional Development Requests

Professional development requests can steal a lot of extra time when employees need to re-enter absences as both PD requests and absences requiring a substitute. By integrating with PD systems, Aesop allows employees to register for events and then automatically creates an absence in Aesop and starts looking for a replacement! With Aesop, the long process of sharing data between systems can be collapsed into minutes, saving a huge amount of time and decreasing the risk of mistakes.

Reduce Class Coverage Costs

Aesop helps districts achieve fill rates often at 100%. Our clients have told us that since they often have to pay teachers to cover unfilled absences, they save an average \$50 - \$100 a day by having absences consistently filled by Aesop! Because of Aesop's skill-matching ability, you can be sure a qualified instructor is in your classroom, and your teachers will thank you for preserving their classroom prep time.



Automated Substitute Placement & Absence Management
Selected by more districts than all other systems combined

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Lower Absenteeism and Sub Costs

Research by the Substitute Teaching Institute revealed that districts using automated sub placement systems cut teacher absence rates by 14%. That's because these systems provide principals with the information needed to work with teachers to increase accountability and decrease discretionary absences, saving your district considerably on substitute compensation. Aesop offers the most flexible and advanced, yet easy-to-use reporting available, so that your district can know who is absent, when they're out, and for what reasons.

Fight Unemployment Claims

In many states, districts pay thousands of dollars for an individual substitute's unemployment claims over the course of one year. A substitute's claim is based on their report that the district did not offer work opportunities in a particular period of time. Aesop helps districts fight unfounded claims by offering detailed reports of outbound phone calls to subs and their response to each call. Additionally, administrators can see how substitutes have configured and changed their availability for work in Aesop. All this information can be quickly and easily pulled into reports to help the district fight fraudulent claims and save thousands of dollars.

Conclusion

There's no question that cost pressures have increased for school districts everywhere. Meeting the challenge of a shrinking budget may require new approaches. A modest investment in new technology might provide larger cost savings elsewhere, and improve overall district efficiency. Aesop is surprisingly affordable for districts of all sizes, and easy to implement because there is no hardware, software or phone lines at the district.

Please contact us at [1.866.574.9169](tel:1.866.574.9169) or visit www.AesopEducation.com for more information about any of the cost-saving strategies above, or to request pricing, references or an Aesop demonstration.

Eliminate Paper-based Leave Reports

Many districts use multi-part paper leave requests that are routed through the school building and the district office, gathering approvals and signatures before accumulating in a pile. This paper flow may take several days, wasting paper and valuable time. Aesop customers benefit from a completely paperless absence approval system! When employees create leave requests online, their requests are automatically routed to the designated approvers. The approvers can easily view and approve or decline requests, singly or in batches in their e-mail, and add comments as needed. Employees can then conveniently track the status of their requests on the web.

Better Plan Your Budget

Tracking district expenses and planning next year's budget can be daunting tasks. Thankfully, Aesop provides you with easily customizable reports, so you can calculate expenses and predict future costs for things like substitute compensation and various absence types. Aesop provides a huge library of pre-built reports and a "drag-and-drop" custom report builder, so you can access any report on-demand for your superintendent, school board, or budgeting purposes.