

# Aesop<sup>®</sup> Automated Substitute Placement & Absence Management

Aesop completely automates the process of substitute placement and absence management for nearly 3,000 school districts nationwide. As Software-as-a-Service (SaaS), Aesop does not require any hardware, software, or phone lines at the district. Instead, integrated phone and internet technologies allow all personnel to access the service anytime, anywhere. Aesop saves countless hours of manual sub-calling, while capturing rich streams of data for better employee absence management. Aesop also saves data entry time by integrating with many other software applications.

## Aesop provides:

- Automated web and phone-based substitute placement
- Real-time absence data analysis and custom report building
- Easy data integration with many software providers (payroll, HR, etc.)
- Reduced absenteeism through 24/7 tracking and accountability

Selected by more districts than all other systems *combined*.

## Teachers can use Aesop to . . .

register their absences at any time, either by calling a toll-free number or by logging on via the web.

## Substitutes can use Aesop to . . .

search for available assignments anytime, either by calling a toll-free number or by logging on via the web. Aesop will also notify substitutes based on preference lists managed by the district.

## Administrators can use Aesop to . . .

know in real time which employees are absent, why they're out and who is substituting for them. Administrators stay informed through extensive reporting and can use skill-matching and preference lists to ensure qualified substitute placements.

# WHY AUTOMATE?

## Before automating with Aesop, our customers were tired of:

- Early mornings and late nights calling substitutes
- Inability to fill all of the absences
- A lack of instantly available, customizable reports
- No easy way to track absenteeism or unemployment claims
- Piles of unorganized paperwork


## By automating, our customers gained:

- Automated sub placement through phone and internet
- Increased fill rates
- Real-time reports that are fully customizable to meet specific needs
- Data to successfully fight unfounded unemployment claims
- Elimination of all absence-related paperwork, including approvals
- 24/7 system access for all users
- Ability to manage substitute selection at district and teacher levels

## Automation results in:

- Reduced substitute placement costs and increased efficiency
- Hours reclaimed for other district priorities
- Lower absenteeism rates through teacher accountability
- Ensured quality of substitutes in the classroom
- Improved communication among all district personnel





"We no longer have mounds of paper indicating approved substitutes to keep track of, nor do we have to make additional copies to take home. Everything is done via the computer no matter where we are."

**Cathy Davis** | *Secretary to the Superintendent, Defiance City Schools, OH*

# WHY CHOOSE AESOP?

## Ease of use

- Easy 24/7 access for all users over the phone and internet
- No new hardware or software to install
- No need to upgrade – ever. Aesop is constantly being enhanced for all users.

## Experience

- First web and phone solution, with 3 U.S. patents and additional patents pending
- Used by nearly 2 million educators in over 2,500 districts across 48 U.S. states
- Over 10 years of Software-as-a-Service (SaaS) experience
- Extensive data security measures include 24/7 system monitoring, with multiple communications and power supply redundancies

## Extensive reporting

- Reduce absenteeism through improved teacher accountability
- Real-time reports providing current and historical information
- Custom reporting allows users to easily build an infinite number of reports
- Easily export and manipulate data in formats such as Excel, Access, and HTML
- Multiple pre-built standardized reports

## Flexibility

- Satisfying the needs of districts ranging from 20 employees to 20,000
- Customizable options include preference and exclusion lists and skill matching
- Flexible system conforms to and enhances your existing business processes

## Integration


- Free, built-in tool for easy data integration
- Advanced integration options, including automatic imports and custom setups
- Proven experience integrating with 60+ payroll, HR, and other applications

## Industry-leading customer service

- Free unlimited support through phone, e-mail, and live chat
- Friendly, knowledgeable staff, located at Frontline's corporate headquarters
- Personal training options available based on district preference
- Regional user group meetings

## VeriTime™

- A separate time & attendance product seamlessly integrated with Aesop
- Track employee time through a web clock and electronic timesheets
- Reduce paperwork, improve attendance tracking, and ensure compliance



“The best thing about Aesop is the customer service team! Each team member is truly committed to ensuring the customer has every tool they need to utilize the Aesop system to its fullest potential.”

**Jeffrey Shropshire** | *Substitute Coordinator, Auburn School District, WA*

# WHY SWITCH TO AESOP?

## According to our clients who switched, Aesop offers:

- Better listening and more responsiveness from the customer support team
- System flexibility by adapting to your processes, rules, and operational needs
- Instant access to customizable reports with easy export features (HTML, Excel, etc.)

## Constant enhancements

- Aesop releases frequent system-wide enhancements for free
- New and improved features are based on customer needs and requests
- All customers instantly benefit from newly released features

## Improved communication

- Paperless approval process for faster approvals and better tracking
- Teachers can attach files and leave notes with absences
- Aesop posts web alerts and sends email notifications for personnel

## Greater availability of IT resources

- No hardware, software or phone lines to install or maintain
- Frontline maintains and monitors Aesop 24/7
- The Aesop system is housed in multiple secure, world-class facilities with 7-day power backup

## Increased efficiencies

- Flexible integrations with other software applications eliminate dual data entry
- Reduce absenteeism and fight unemployment claims by improving accountability
- Custom report writer allows personnel to pull limitless data into a variety of formats





More than 400 districts have already switched from other automated systems to Aesop.

# EASY IMPLEMENTATION

Whether you are currently non-automated or switching from a different system, Aesop is the fastest and easiest substitute management solution to deploy. There are no computer servers, workstations, or telephone lines to install or support.

## Step 1. The kick-off phone call . . .

The Aesop Implementation Analyst (the project manager) organizes an introductory phone call. The purpose is to outline the project, set up the “go live” date, and organize the next steps.

## Step 2. The data transfer . . .

The district completes and returns the Aesop data requirements spreadsheet. We manage the “load-in” of this data into the Aesop system.

## Step 3. The “rules” are set up . . .

You have the opportunity to configure Aesop to work specifically for your district. The Aesop Implementation Analyst works with the district to determine how best to “fine-tune” the system.

## Step 4. Administrator training . . .

The district’s personnel who will oversee the Aesop system are trained in Aesop’s basic operation. The Aesop Implementation Team is always available to answer any questions.

## Step 5. End-user training . . .


The Aesop Implementation Analyst equips you with everything you need to ensure that all of your end-users are trained properly. Frontline understands that your district personnel should be able to spend more time on what’s important and less time reading manuals.

## Step 6. Final configuration . . .

As administrators and end-users are introduced to Aesop, you may decide to change some rules you had created earlier in the setup process. Your Implementation Analyst will work with you to set up Aesop exactly as you want it.

## Step 7. Go live!

The district selects a date to launch Aesop. On the “go live” date, the friendly and knowledgeable Client Services Team partners with you step by step and continues to serve you, even after you “go live.”



"I've gone through a good number of technology transitions – Aesop was among the smoothest. Easy-to-understand import guidelines, along with an intuitive system and friendly, knowledgeable support staff made the move into Aesop a breeze."

**Kathy Barnes** | *Administrative Assistant, Coast Unified School District, CA*

# PRICING

Aesop is a **service** for which districts pay a subscription. Aesop is *not* a computer system to buy, but rather a solution.


## 1. One-time setup and training fee

This fee covers an Aesop Implementation Specialist working in person with you to set up the system and train your personnel.

## 2. Subscription

Instead of long-term contracts, Aesop offers a low-risk subscription for the school year. Your district will receive a service bill based on the number of employees in your district who were listed as active in the Aesop system. There are no charges for substitutes.





"Aesop saved our district dollars in salary expense *and* increased productivity. Since so much of my time was freed up, I became more valuable and was able to take on other responsibilities of greater importance."

**Cindy Dzurainin** | *Business Office Secretary, Cranbury Township School District, NJ*

# IN THEIR OWN WORDS...

**Administrative Services Secretary from Chaska, MN:** “Our sub callers worked 50 hours a week trying to fill over 200 absences, whereas now Aesop requires less than 20 hours per week and does so much more! Our fill rates hover between 95% and 100%. With recent budget constraints, Aesop has become a valuable partner in the management of our school district.”

**Coordinator of Auxiliary Personnel from Frisco, TX:** “By bringing in Aesop and integrating it with our payroll system, we ultimately calculated the savings to be about \$100,000 per year.”

**Substitute Coordinator from Greenville, MI:** “After three years, we could not upgrade our programming due to our equipment being outdated. So, we asked our sub calling provider to make a presentation of their updated product. We also asked Aesop to make a presentation of their product. After the presentations, there was no hesitation – Aesop would become our new sub calling system.”

**Human Resources Assistant from New Prague, MN:** “We went from no data to a wide range of data at our fingertips! Administration can track absences, view graph and table data, view absence types, day of week analysis – the data is endless!”

**Assistant Superintendent for HR from White Plains, NY:** “With Aesop, we are able to win 96-98% of our substitute claims for unemployment insurance. Aesop gives us hard facts, and it’s easy for unemployment to rule in our favor when they’re looking at data.”

**Technology Coordinator from Union Grove, WI:** “Aesop’s live-chat tech support is superior to any tech support I have used thus far in my position as Technology Coordinator for the school district. My questions are always answered in a prompt, courteous, and professional, yet personable manner.”

**Director of Human Resources from Cabarrus County, NC:** “Principals, teachers, and substitutes have stopped me on the street, at the mall, and at restaurants, telling me how much better it is. Without reservation, I would gladly recommend Aesop to any school district.”

**Human Resources Assistant from Beaver Dam, WI:** “The training of both substitutes and staff went off without a hitch. Even those employees who were ‘technologically challenged’ had very little trouble adapting to the new system.”

**Human Resources Secretary from Tulsa, OK:** “You have the best customer service team by a landslide compared to any other customer service anywhere.”

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“You’ve set a new standard which I will now use to judge all other service providers.”

*Assistant Superintendent, Westerville City Schools, OH*

# ABOUT OUR COMPANY

Frontline Technologies is a privately-owned, international corporation dedicated to revolutionizing workforce management through innovative software technologies. With headquarters in Exton, Pa., Frontline has grown to provide web-based solutions to thousands of clients across the United States, Canada, the United Kingdom, Australia, and Russia.

In 1998, Frontline Technologies launched into the K-12 market with Aesop, a breakthrough automated substitute placement and absence management system incorporating both the phone and the internet. Since then, Aesop has been adopted by one in five school districts in the U.S. and has expanded into a variety of other industries, including health care, security staffing, live events, manufacturing, and libraries.

Other products include an automatic job-notification service for substitute teachers, called Jobulator, and a time and attendance product, VeriTime, which is integrated seamlessly with Aesop.

Frontline believes in sharing products, services, and opportunities that improve work life. Our team of dedicated professionals holds to the highest ethical standards, providing only the best service with an attitude of respect and a goal of continued partnership with our customers, vendors, and employees.





“They’re innovative and are always on the cutting edge of technology, putting forth that extra effort to keep a customer happy. They’re always communicating, updating, and sharing their new extreme products that they have developed.”

**Sandy Eaton** | *Human Resources Assistant, New Prague School District 721, MN*

# CONTACT US

**Frontline Technologies, Inc.**  
397 Eagleview Blvd.  
Exton, PA 19341

Phone: **1.866.574.9169**  
Fax: **610.363.3710**

**[Info@AesopEducation.com](mailto:Info@AesopEducation.com)**

**[www.AesopEducation.com](http://www.AesopEducation.com)**

